

An overview of Optum in India

Performance inspired by purpose



Table of contents

<u>01</u>		03
<u>02</u>		04
<u>03</u>		05
<u>04</u>		07

A diversified enterprise with complementary yet distinct business platforms



UnitedHealth Group is ranked 5th of the Fortune 500 with a revenue of \$324.2 billion in 2022*. We are a health care and well-being company, with two distinct and complimentary businesses working to help build a modern, high-performing health system through improved access, affordability, outcomes and experiences.

Optum (\$182.8 billion revenue in 2022*) delivers care aided by technology and data, empowering people, partners and providers with the guidance and tools they need to achieve better health.

UnitedHealthcare (\$249.7 billion revenue in 2022*), offers a full range of health benefits, enabling affordable coverage, simplifying the health care experience and delivering access to high-quality care.

Approximately

400,000

Optum employees worldwide serve our customers and consumers.

Named one of **America's Most Innovative Companies** by Fortune for 2023.

Optum – a health services innovation company

Working to create a healthier world for all



132+ million

empowered individuals including military, Veterans, Medicare and Medicaid beneficiaries J.

Providers ≈9 out of 10 U.S. hospitals

Government agencies

Federal agencies across all 50 states and 20 U.S.



Life sciences 101 organizations

state agencies

• H

Health plans 4 out of 5 organizations

Bringing all aspects of health together through three business segments:

Optum Insight

Administrative efficiency

Clinical alignment

Payment simplification

- More than 286 million lives of clinical and claims data leveraged for research and innovation
- More than 1 billion transactions processed annually through Optum Data Exchange
- More than \$8.6 billion invested annually on technology development and innovation
- More than \$31 billion in annual health plan and employer savings through Optum payment integrity solutions

Optum Health

Advanced care delivery

Comprehensive care solutions

Accessible and equitable care

- **103 million** unique individuals served by Optum Health
- More than 88,000 Optum Care aligned/employed physicians
- **415,000** in-network behavioral health providers
- **\$344billion** in payments processed across 2.2 million providers

Optum Rx

Expertise and foresight

Innovation and integration

Uncompromised value

- More than 1.5 billion adjusted retail, mail and specialty drug prescriptions processed annually
- Manages approximately \$157.9
 billion in pharmaceutical spending annually
- Provides pharmacy care services to more than 62 million people in the U.S.

Optum in India

Through our India operations, we serve as a high value partner for the enterprise, with the potential to augment health care operations globally. Established in 2002, as one of the first global geographies, the India operations leverage a "team of teams" approach that architects and delivers endto-end technology enabled solutions to our clients.

We are uniquely positioned to fuel the UnitedHealth Group and Optum agendas around profitable growth, consumer-centric engagement, digitization and analytics.

Our operations and technology capabilities, bolstered by over 2,000 targeted processes, span the entire health care value chain and are augmented by advanced analytics and automation solutions

Optum has state-of-the-art delivery centers across 5 cities: Gurugram, Noida, Hyderabad, Bengaluru and Chennai.

Optum was established in India in 2002.

More than **33,000** health care professionals





Brandon Hall awards: Gold award for 'best use of blended learning' Bronze award for 'best unique or innovative learning and development program' Recognized as one of 'the best organizations for women 2023' by Economic Times Recognized by Avtar and Seramount for the fifth year in a row as one of the '100 best companies for women in India (BCWI) 2022'

A bird's eye view of our services and capabilities



Business process solutions

Our operations' teams in India work on transformative solutions across product/ benefit configuration, network management and end-to-end claims processing, including appeals and grievances, billing & enrollment, medical coding, revenue cycle management and provider data operations.

To deliver measurable and sustainable performance improvement across all services, our teams are enabled by the transformational capabilities inbuilt in business excellence, operational excellence, learning and development, transitions, business quality and workforce management functions.

Technology, analytics and automation

We pursue technology as a unifying force, bringing together deep industry expertise with data, advanced analytics, reengineering and automation, and emerging technology. By adopting technologies such as artificial intelligence, deep learning and natural language processing, we deliver quality, innovation, speed, and scale at comparatively low costs.

Our comprehensive IT delivery, product and data engineering, and advanced research and analytics capabilities include, application, and development, testing and data warehousing, quality engineering, cloud engineering, information security, robotic process automation, product development and management, global applied research, big data analytics, data science, clinical analytics, reporting and business intelligence, fraud, waste and abuse, payment integrity and more.

Our united culture

Our united culture brings us together and our core values of **integrity, compassion, relationships, innovation and performance** guide us, inspire our behaviors and hold us together as individuals and as an organization.



Diversity equity and inclusion (DEI)



Our DEI vision

Our vision is to create an innovative culture, where our diversity fuels our performance, and where we leverage our collective power to help people live healthier lives and make the health system work better for everyone.

We are a team of doers and innovators, driven by the values of caring, connecting and growing together. DEI is woven through our business processes, policies, learning and development, and performance. We know that our individual and collective contributions are magnified when we value, embrace and learn from a range of people and perspectives.



Our mission calls us.



Our values guides us.



Inclusion and diversity fuel us.

Growing and developing our diverse talent

Taking a data-driven approach to setting priorities and measuring progress, we leverage insights to improve hiring, development, engagement and retention of our diverse talent. Our employee surveys help us better measure and understand employee sentiment related to fairness, affirmation, safety, identity and connection. We promote:

- Recruiting practices and integrated programs that prepare and bring diverse communities to our workforce, including LGBTQ+, people of all ages, and people with disabilities. SOAR (Strength – Opportunities – Aspirations – Results) – our return-ship program supports gender diversity. Similarly, our veterans' program is focused on talent from the armed forces
- Equal and fair access to opportunities, resources, and a safe work environment for people from the LGBTQ community and people with disabilities.
- **Career advancement** with programs such as United Women Leading in Technology (UWLiT) forum to support gender diversity across technology career paths, UHG Women Invent to enhance patent diversity, and more.
- Learning solutions on interacting and working with diverse talent, including trainings on unconscious bias, mindfulness in the workplace etc.
- **Employee engagement and well-being** through our award-winning employee wellness program, LiveWell, include a maternity support program CareNine and CareNine Beyond, day care benefit, flexible work schedules and more, which support and empower our employees to help maintain work-life balance.
- **Favorable policy changes** include, extending health insurance coverage for same gender partners, and covering advanced fertility treatments like IVF. We have gender agnostic parental leave to allow 26 weeks paid leave, also covering adoption/surrogacy
- **DEI awareness through forums and speaker sessions** on themes of gender equality, overcoming resistance, and bias and its impact on women's journey to leadership, to name a few.



UnitedHealth Group was named to Forbes' list of America's 500 best large employers for 2023.

UnitedHealth Group received a perfect score of 100 on the Human Rights Campaign Foundation's corporate equality index 2022, earning the distinction of one of the 'best places to

The Disability Equality Index® (DEI) has named UnitedHealth Group one of the best places to work for disability inclusion in 2023.

work for LGBTQ equality'.

The Business Group on Health honoured UnitedHealth Group with a "Best Employers: Excellence in Health & Well-Being" award for 2023.

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